



CIDA-INC Returns as DFAIT-INC

As of January 2010 CIDA-INC will be transferred to DFAIT (Department of Foreign Affairs and International Trade Canada) renamed as the Investment Cooperation Program (ICP).

The transfer to DFAIT will allow the program to benefit from DFAIT's ties to the business community and better understanding of business needs. The renewed program will provide clients with an integrated set of services from preparing them for international markets, studying the viability of a specific investment, to assistance through our portfolio partners Export Development Canada (EDC) and Canadian Commercial Corporation (CCC). The program's primary objective will remain the same; to support responsible, developmentally beneficial, private sector engagement in developing countries leading to sustained economic growth and poverty reduction.

The Investment Cooperation Program (INC)'s objective is to reduce poverty by supporting the Canadian private sector in creating sustainable employment and economic growth in developing countries. The program achieves this by sharing some of the costs involved in studying the technical feasibility and economic viability of an investment, demonstrating and adapting appropriate technologies, and undertaking activities aimed at making investments, including public investments. INC is part of Canada's Official Development Assistance for developing countries and is managed by Foreign Affairs and International Trade Canada.

A number of changes will be made to the program in response to an evaluation in 2007 and consultations in 2009. The most significant changes will include: *(con't on page 14)*

The New Africa Confrence - A Milestone

The New Africa Conference marked without any doubt a new era for CCAfrica's potential in grouping together Canadian stakeholders around the Canada-Africa subject. Gathering more than 200 people, 92 organizations and institutions, with a quasi-perfect equilibrium of companies, NGOs, educational establishments and government structures taking each a quarter of that number, in the beautiful Chateau Laurier venue of the national capital was certainly quite a tour-de-force that hopefully will help what was its mandate, to redraw the blueprint for the Canada-Africa partnership.

Over the two days conference, its participants helped build a think-tank over the subject of rethinking the relationship and the concrete existing links between the African continent and Canada. As a reminder and for the ones who were not able to join us, the process of the conference was spread into four chronological steps: first presenting the New Africa, then describing other partnerships with the New Africa (China, India, USA), followed by the challenges and opportunities facing the New Africa to finally build the blueprint for a new Africa-Canada partnership. *(con't on page 4)*

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Upcoming CCAfrica Missions

Business Mission to



January 18-25, 2010
(see page 7)



Business Mission to East Africa



February 28 - March 9, 2010
(see page 8)

In Memoriam



Gerry Podersky-Cannon
1945 - 2009
(p 12)

African News Clipping Service

The African News Clipping Service (ANCS) is a “**fee-for-service**” that is sent to all subscribers every business morning which lists Africa’s economic news from various news sources from across the world.

Clipping are selected based on their relevance to the economic situation and

business environment that affect both locally and international affairs and relations. Important reports, publications and documentations are also referenced within the daily ANCS. A weekly compilation of editorials and African based scientific and technological articles are included. Each news clipping is identified by their region, title and the first few lines with a link to access the complete article.



Business Development Service

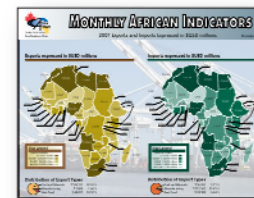
The Business Development Service is a “**member service**” which reports on new international tender bids and business opportunities and from 53 African countries. On a daily basis, our BDS team researches and edits strategic business intelligence from sources all around the globe. These include many national and international funding agencies, Canadian embassies and Trade Commissioners in Africa and selected international and local papers.



Sourced from over 150 separate organizations, we have distributed 8,111 opportunities since its start on June 28, 2006. In order to effectively deliver the information to our members, weekly bulletins are divided into 11 separate categories.

Monthly African Indicators

Members receive a quick-to-read one page synopsis of recent economic data on Africa that will help them assess market conditions across the continent.



This timely information compares, when available, the current and past data with a quick evaluation of noteworthy changes that occurred.

Activities and Events

- Conferences
- Seminars
- Host African Business and Political Delegations
- Business Missions to Africa & Participation at Trade Fairs

Networking

Members become part of a network of organizations that are players in the economic development of Africa.



Advocacy

CCAfrica works closely with Canadian and African governments, the private sector and NGOs to ensure a better understanding of Africa’s economic challenges.

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Lucien Bradet
President, CEO
CCAfrica

Canada-Africa: Progress Report

In the last few months there have been a number of events designed to help an increase in the relations between Canada and Africa. They favoured the dialogue among Canadians, African representatives, the Diaspora and our government. We are starting to see the fruits of these discussions.

CCAfrica held a major conference on October 2nd and 3rd, The New Africa, a conference that was an important step in rethinking the Canada-Africa relationship. You will find some of the major conclusions and recommendations in these pages. What we should mostly remember from this is that large number of coast-to-coast Canadians, NGOs, public and private sectors discussing for two full days their convictions about the necessity to ensure a strong partnership with Africa and discussing it in a constructive and harmonious way. More recently, on the 18th of November, CIC (Canadian International Council) held a seminar in Ottawa in a more intimate fashion but with very engaged and resourceful persons from Canada and guests from the United State. The subject matters discussed were also focus on the necessity to have a stronger commitment toward Africa. Again this dialogue reaffirmed some of the weakness of our current relations and emphasized the role of Africa in the world and how Canada should position itself to be a significant player. Afrique Expansion of Montreal also held its Biannual conference: Forum Africa 2009 where the Guest of Honour was Alpha Oumar Konare former President of Mali and Secretary General of the African Union. Meanwhile, the Minister of Foreign Affairs of Canada, Mr. Lawrence Cannon met the African Diplomatic Corps. The Minister also visited Mali and hosted on December 10th and 11th the Minister of Foreign Affairs of Nigeria in an official capacity. For CCAfrica, these are very positive sign of progress.

On CCAfrica's side, we have helped various events such as the Symposium on Francophone Africa and Ontario hosted by the Minister Responsible for Francophone Affairs, Honourable Madeleine Meilleur, the opening of

the Maison de l'Afrique in Montreal and other recent interesting Canadian initiatives towards Africa, NGO, Universities, Diaspora, companies and government included.

The next few months should also very be fertile grounds for further progress. No doubt that the G20 and G8 meetings would offer very valuable opportunities for the Government of Canada to enunciate clearly its strategy towards Africa. The Government has announced recently that they would maintain the same level of ODA to Africa for the time being. This lead many people to ask themselves if this was the second step of an out of Africa exit strategy, the first one being the 50% reduction of countries of concentration in Africa announced earlier this year, or rather that the Government choose to wait for the G20 and G8 meetings to announce a renewed and larger ODA commitment toward Africa. We, as many other Canadians, hope the latter will prevail.

In the first two months of 2010, there will two major conferences, the first organized by the Department of Foreign Affairs and IDRC about Africa, "Africa's New Frontier: Innovation. Technology, Development." in Ottawa on the 4th and 5th of February. The Canadian International Council (CIC) will also hold a major conference on Canada in the World in 2015: Implications for Canada on the 21st of January 2010. Part of this conference at the end January, Africa will be discussed, again by a large number of Canadian concerned by the role of Canada on world scene.

CCAfrica is confident that these four conferences being held in National capital in a relatively short period of time will help the government with many needed elements to develop a coherent and comprehensive strategy for a Canada- Africa new partnership.

Lucien Bradet
President, CEO



Frank Kense New VP of Western Canada

Frank was raised in Montreal and attended McGill University where he first became interested in African archaeology, anthropology and history. He decided to go to the University of Calgary to pursue his Master and Ph.D in African archaeology....after he was offered an opportunity to go on his first excavation on a famous city site (Meroe) along the Nile Valley in Sudan! Once in Africa, he was bitten with a love for the continent.

Frank has had several excavation seasons under *(con't on page 14)*



Moving On

Chris W. J. Roberts, a founding director of CCAfrica and VP-Western Canada since 2004, resigned from CCAfrica in October to pursue a PhD in political science at the University of Alberta as well as some private business projects. Chris first went back to grad school in 2007 and recently completed a Masters degree at the Centre for Military and Strategic Studies at the University of Calgary, focusing on China's resurgence in Africa and the strategic implications for Canada. At UofA, Chris will be focusing on Canadian and Chinese foreign policy in Africa, African politics and development, and related issues. He can be reached at cwjroberts@africanaccess.com.

The New Africa Conference - A Milestone

(*con't from page 1*) Certainly a part of the success of the conference reside in the fact that speakers, moderators, reporters and participants all integrated that process and that the conference, as a whole, with all participating, manage to bring up some new ideas and establish a real comprehensive and coherent dynamic; that dynamic being supported by the fact that Africa has changed, much in a positive way, and that Canada has to follow that change and continue to participate by being present and active on the continent. Presence is certainly one of the most important notions of the recommendations showed in the box on the next page. Because presence enables dialogue and dialogue enables understanding and comprehensive cooperation.

What is the New Africa?

But what is the New Africa? The conference answered some of this question. It evoked a few challenges that it faces, among them two major ones: emancipation and growth; and human security, governance and democracy.

Due to its emancipation and growth, Africa needs people working both in and out of its ground to re-think the way they perceive and conceptualize the continent; it also needs an acceleration of efforts from continental and sub-regional institutions such as AU, SADC, UEMOA, COMESA, EAC.

The second challenge Africa faces is that it needs to acknowledge the progress but also continue its' work and efforts on improving human security, governance and democracy. These are some of the development basics upon which people will have a better understanding that Africa is a key player to global society and that it can speak on its own and integrate with the rest of the world as a potential partner. The New Africa, besides the challenges it faces, also offers a number of opportunities listed in the box below.



[from left to right]: Prof. Moses Kiggundu, Sprott Scholl of Business, Carleton University; Dr. Jean Louis Roy, Co-Chair of the Conference; Dr. Meenal Shrivastava, Associated Professor, Athabasca University; Dr. Christopher Fomunyoh, Senior Associate and Director, National Democratic Institute

What are the partners of Africa doing and how can Canada get inspired by them?

The second question was what are the other partners of the New Africa doing and how can Canada get inspired by them? For that we will refer you to Dr. Meenal Shrivastava's speech on Africa and India's relationship, Dr. Moses Kiggundu's presentation concerning China (available on our website www.ccafrica.ca) that showed how Canada should come as a third party in the China-Africa economic relationship. We also had the pleasure to hear from the Honourable Lloyd Axworthy and Dr. Christopher Fomunyoh talking also about other partners such as Europe and the US. For all other information on the list of speakers, the list of participants and the outcome of the conference we refer you to our report, *The New Africa* (*con't on page 5*)

Some Opportunities

- ◆ Canada has and can continue to be an effective partner in the New Africa through such actions which promote investment, supply expertise and monitoring ongoing progress, potentially through a trilateral partnership process
- ◆ Investment and capacity building in government, security and infrastructure are all seen as critical components to promote good governance, human security and democracy
- ◆ African countries should make a priority of investing in infrastructure but also judicious management of existing resources and finances as these are all mandatory for Africa's progress.
- ◆ Additionally increased investments in basic, secondary and higher education must be part of the priorities.
- ◆ African countries should pursue geographic economic integration as a tool to development since it plays a significant role in the development of infrastructure
- ◆ Canadian (and other Western) government(s) should be vigilant in ensuring that multinationals operating in Africa are pursuing an agenda that is aligned with the government's position
- ◆ Capacity building must include education which includes the maintenance of funding opportunities for Africans to attend Canadian universities.
- ◆ Canada's presence on the ground - whether in the embassies or as employees of companies - is set at a high standard compared to many other countries
- ◆ Canada needs to play a more active role. There exists a considerable amount of private equity capital that has already been spent, the message to the financial community is that there needs to be greater involvement from the private sector

The New Africa Conference - A Milestone

(*con't from page 4*) Conference Report and Recommendations also available on our website.

As a result as the presentation, speeches and discussions between all the participants of the conference, a series of recommendations took shape. Although not limited to, the eight main recommendations can be found in the box below and in the Conference report.

Overall, we are glad to see that this event has been as comprehensive as possible and we hope that, humbly, CCAfrica has helped a little more the long lasting constructive relationship between Africa and Canada by hosting this conference. We would like to thank everyone who made this conference possible, our co-chairs, The Honourable Lloyd Axworthy and Dr. Jean Louis-Roy, our sponsors, all of our speakers, the moderators, the rapporteurs and all the participants.



[from left to right]: Dr. David Black, Dalhousie University; Ms. Anne-Marie Gagnon, Export Development Canada; Dr. Moussa Sylla, Director of Mines and Geology, Senegal; Mr. Gerry Barr, Canadian Council for International Cooperation; Mr. Stephen Dopp, Canadian Bank Note; Mr. Andrew McAlister, McAlister Consulting Corporation

Recommendations

- 1 The development of a coherent and comprehensive strategy for the Canada-Africa relations that would take into account our diplomatic relations, economic relations and official development aid.
- 2 The Canadian Government announce the organization of the first Canada-Africa Summit to be held in the months following the G8-G20 meetings in Canada in the spring of 2010.
- 3 The Government of Canada declares a moratorium on any further closing of Canadian embassies or High Commission in Africa or reduction of Canadian representation resources until a coherent and comprehensive strategy has been developed.
- 4 An annual report on Canada-Africa relations should be prepared jointly by the Department of Foreign and International Trade and the Canadian International Development Agency. (This would also include the activities of Canadian Government Agencies such as EDC and CCC).
- 5 The Canadian International Development Agency (CIDA) reopens the process of determining the countries of focus for Africa in a transparent manner, with appropriate consultation and with the objective of considering the reinstatement of some or all of the dropped countries from the 2005 list of 14 countries, and/or adding new countries.
- 6 With the purpose of keeping the historical balance between French-speaking countries and other African countries, the Government of Canada should have a mechanism (special programs, focus countries, etc.) to award its ODA in order to maintain this equilibrium.
- 7 Increase the number of Canadian Trade Commissioners in Africa and abolish the 2 and 3 year assignments for our diplomatic staff in African posts (except for a very few very difficult locations), and to establish a new norm of 4 or 5 years.
- 8 Enhance of the collaboration of Canadians partners in Africa by establishing under the leadership of the Canadian diplomatic representative, a forum of discussion and exchange involving the diplomatic representation, the Canadian Aid program, the NGOs and the private sector active in the country.

Creating a Canada-Africa Index

The Department of Foreign Affairs has mandated CCAfrica to create a comprehensive guide to the commercial and partnerships that connect Canada and Africa. We will identify all organizations,

business, NGO and institutional that has relationship with Africa. This Index will identify the Canadian activities on the continent

and help to have a better understanding of the scope and the depth of these relations. The database to be produced will contain clear and concise information that will be user friendly.

This Index will be completed at the end of February 2010. We are asking you to help us creating this database by sending us the name of any organization that should be part of this Index. lucien.bradet@ccafrica.ca.



Foreign Affairs and
International Trade Canada
Affaires étrangères et
Commerce international Canada

Symposium - Francophone Ontario and Africa: Exploring Alliances

In the beautiful premises of la Cité Collégiale, a one day symposium was held on the relations between Ontario and Francophone Africa. Chaired by the Honourable Madeleine Meilleur, Minister Responsible for Francophone Affairs, under the organization of the Office of Francophone Affairs and in collaboration with the Canadian Foundation for the Dialogue of Cultures, the Collective Cube and the Canadian Council for Africa shared on relations between Ontario and Africa to make this relationship a safe bet for the future.



Honourable Madeleine Meilleur,
Minister Responsible for
Francophone Affairs

Throughout the day, several presentations were given by Lucien Bradet, President of the Canadian Council for Africa, Aurele Theriault, President of PGF Consultants Inc., Leopold Battel, Deputy Director for Africa of the West at DFAIT and Guy Matte, President of The Canadian Foundation for the Dialogue of Cultures. These presentations inspired the audience and led to

excellent discussions, composed of many business people from various sectors and African ambassadors. We also wish to thank the participants of the symposium who responded to the request of the department and all the ambassadors and speakers of this seminar who brought creative ideas to foster good relations between the country representatives of Francophone Africa and those of Ontario.

www.ofa.gov.on.ca



[left to right]: Guy Matte, The Canadian Foundation for the Dialogue of Cultures; Honourable Madelaine Meilleur, Minister Responsible for Francophone Affairs; Lucien Bradet, Canadian Council on Africa

Business Mission to Angola

Business Mission to Angola: June 7-11, 2009

Our last business mission to Angola was definitely a good experience and proof that Angola is still a country that is flourishing and that can continue to be a great partner for Canada. Angola is potentially one of Africa's wealthiest countries, due to its substantial deposits of oil, natural gas, gold and diamonds. It has experiencing an economic launch that is almost without precedence in Africa. Today's Angola is recording double digit GDP growth, and significant fiscal and external account surpluses.

The success of the first CCAfrica's business mission to Angola (February 2007), and the strong growth of the Angolan market in recent years has attracted the interest of many Canadian companies and public sectors representatives (18 participants), involved in the areas of energy, construction, engineering, environment, medical, water wells and security documents took part of the second mission to Angola.

This business mission was intended to reinforce the economic relationship between Angola and Canada and allow to the Canadian business people the opportunity to be in contact with this emerging market that provides excellent business opportunities. During the mission, a large number of meeting were organised (11 meeting with members of the Angolan government and more that 25 with private sector representatives), and a number of activities, such as a Seminar "Doing Business on Angola", and a networking cocktail hosted by the Canadian Ambassador accredited to Angola, presentation by Angolan Industrial Association (AIA) and dinner sponsored by NAPI (National Agency for Private Investment) rounded out the program.

Mission World Bank

Washington, D.C.: December 9 and 10, 2009

The Canadian Council on Africa had a working visit to the World Bank and the Millennium Challenge Corporation.

To better inform to its members, the CCAfrica began a series of business missions to international financing institutions. With the global financial and food crisis that is particularly rife in the developing countries and Africa, these major institutions are reviewing their priorities and some of their methods. CCAfrica brought its members directly to the source of the "privileged" information.

During this mission to Washington, D.C., the CCAfrica delegation consisted of eight Canadian participants from the private sector and the field of education met with key stakeholders. At the Millennium Challenge Corporation, the delegation was received by Mr. Micheal McEntire Director Procurement Policy, Department of Compact Implementation and Mr. Matt Harsha-Strong, Program Officer for Private Sector Initiatives. At the World Bank, the delegation was received by Mr. Francois Pagé from the Canadian Administrator Bureau and Mr. Lester Dally, Senior Advisor for External Affairs. The delegation assisted at very interesting presentations on the evolution of the WB by Mr. John W. Carrison, Senior Civil Society Specialist, on the action plan of the WB for Africa by Mrs. Elizabeth White, Program Manager Africa Catalytic Growth Fund Office of the Chief Economist - Africa Vice Presidency, and on the "infrastructure development program" for Africa by Mrs. Vivien Foster, Principal Economist, Department of Sustainable development (infrastructure), Africa Region. Moreover you can view these presentations available on our web site: www.ccafrica.ca.

The MDEIE and CCAfrica Hand in Hand for Quebec Companies Who Work in Africa

The Canadian Council on Africa is proud to announce the signing of an agreement with the *Ministère du Développement économique, Innovation et Exportation* (MDEIE), in the framework program of support for partnerships and industrial Network (PSPFI)

Développement
économique, Innovation
et Exportation

Québec

The Ministry for the Economic Development, Innovation and Exportation of

Quebec shall grant assistance to CCAfrica for a program of activities for the Quebec's companies who wish to increase or develop their business in sub-Saharan Africa. If you wish further details, please feel free to contact our offices.

www.mdeie.gouv.qc.ca

Visit of the Minister of Foreign Affairs of Nigeria to Canada

The Minister of Foreign Affairs of Nigeria was on official visit in Ottawa on the 10th and 11th of December. On this occasion, CCAfrica hosted a breakfast meeting for the Minister, a number of our members and government officials participated to the successful event. The High Commissioner of Nigeria to Canada hosted a reception and dinner on the 10th where a number of citations were given. We are pleased to inform you that our past Chairman, Peter Kieran, President, CEO of CPCS received a citation for his outstanding contribution to foster friendship and relations between Canada and Nigeria. Congratulations Peter. You should know that CPCS has been active in Nigeria for the last 10 years.



Mr. Peter Kieran, president of CPCS with Chief Ojo Maduekwe, Minister of Foreign Affairs of Nigeria

Upcoming Events

Business Mission to AfDB in Tunis and IDB in Jeddah

January 18 to 25, 2010

It's a tradition but a renovated tradition. The Canadian Council on Africa is organizing its' third strategic information mission to the headquarters of the African Development Bank in Tunis, Tunisia and the Islamic Development Bank in Jeddah, Saudi Arabia, January 18 to 25, 2010.

The mission is proposed to Canadian companies, consultants, investors, financial institutions as well as educational and training institutions. It aims to increase awareness of the business and collaboration with the African Development Bank and the Islamic Development Bank. This mission is organized in collaboration with the Canadian Embassies of Tunis and Ryad, the Canadian Executive Director Office's at ADB and the Private & Public Partnership department of IDB. The mission will provide the opportunity to learn more about the mechanisms of funding, the priority countries and sectors on the African continent, the criteria of eligibility for the beneficiary countries and the eligibility for businesses and consultants who wish to work on the projects of those two institutions. Individual Meetings focussed on sectors of activity will be also on the programme.



AFRICAN DEVELOPMENT
BANK GROUP



Islamic Development Bank
Together We Build A Better Future

Why participate to this important mission:

- ◆ After the economic crises, the international institutions will change their practices as they will re-examine their priorities and their projects so it's important to be aware of the "new orientations".
- ◆ To benefit of a large number of meetings in a small period of time
- ◆ To meet with the key policy makers
- ◆ To learn about the Islamic Development Bank that finance & realise lost of projects in the African continent
- ◆ And because it's important to be where the decisions are taken and it's important to be known by the decision makers

Ontario government - CCAfrica Mission to East Africa

February 28th to March 9th 2010

Our two organizations are organizing a major mission that will give the participants the opportunity to understand four major economies of East Africa: Ethiopia, Uganda, Kenya and Tanzania. The mission will start in Addis Ababa on February the 28th, followed by Kampala on March the 2nd, Nairobi the 4th and finally Dar Es Salam, the 7th of March with the return to Canada on March the 9th. It is the first mission in the last 3 years. The number of participants are limited; visit our web-site for more details.



Africa Private Sector Investment Forum

April 26-27th 2010

The Canadian Council on Africa (in association with leading private sector Canadian financial institutions), is pleased to inform its membership that it will be hosting an Africa Private Sector Investment Forum, April 26-27th 2010, in Toronto which will be attended by leading corporations, entrepreneurs, and financiers from Africa, Canada, the U.S., and Europe. The purpose of the Forum (which is by invitation only outside of CCA membership) is to profile private sector investment opportunities in Africa, provide a networking forum for the international Africa-focused private sector investment community (including Canadian), and to provide momentum and private sector support for Africa initiatives ahead of the G20 summit in Canada June 25-27, 2010. The Forum will include panels on



- (i) private fund investment vehicles, private equity, banking and capital markets;
- (ii) high growth sectors such as infrastructure, consumer good, agribusiness, tourism, and SMEs; as well as,
- (iii) regional panels on Western, Northern, Eastern, and Southern Africa.

Africallia

May 20 and 21, 2010

The Canadian Council on Africa is partner of a great Forum for companies' international development in West Africa. The Chamber of Commerce and industry of Burkina Faso (CCI - BF) will host a large economic Forum in Ouagadougou on May 20 and 21, 2010. AFRICALLIA is a multi-sectorial forum that will bring together business leaders and key regional institutions of the UEMOA (Union economic and monetary West African) member countries. The main economic partners of this economic zone, including Canada, France, Belgium, China, Japan, Turkey and South Africa will be also represented and it's over 300 participants therein expected. It will provide the opportunity to meet with 8 countries in one step! The CCAfrica as main coordinator for Canada will organize a substantial business mission to affirm Canadian interest in this region of Africa. The trade mission will take place from May 16 to 22, 2010 will stop for two days in Bamako, capital of Mali and Canadian aid concentration country for meetings with the authorities, agencies and private enterprises, enabling the Canadian participants to seize the business opportunities in this particular market. The delegation will take off then for Ouagadougou to participate at the Africallia forum and the networking activities. Meetings with senior Burkinabe's executives will be also on the program, as is always the case in missions organized by CCAfrica. All information available in January!

G20 Business Leaders: Partnering for Africa Dynamic Market

June 23 and 24, 2010, Toronto

The Canadian Council on Africa and the USA Corporate Council on Africa in partnership with EBCAM-European Business Council for Africa and the Mediterranean are organizing a major forum for the business leaders of the G20 Countries a conference in Toronto on the 23rd and 24th of June 2010 on the eve of the G20 Summit. The conference will explore ways and means for the business leaders from these countries to have a better understanding of Africa but also how to work together with African partners to help the continent's economy to develop further and faster. This is a very important event that you cannot miss. It is not too early to early to put it down on calendar.



More details forthcoming.

NRCAN - How Can We Better Engage Forest-Dependent Communities In Francophone Africa In The Sustainable Management Of Their Natural Resources?

The African Model Forest Initiative (AMFI), administered by the International Model Forest Network (IMFN) Secretariat based at Natural Resources Canada's Canadian Forest Service, aims to improve



Natural Resources
Canada

Ressources naturelles
Canada

the conservation and sustainable management of forest-based natural resources in Francophone Africa through Model Forests.

Model Forests are based upon an approach that was developed in Canada in the early 1990's that combines the social, cultural and economic needs of local communities with the long-term sustainability of forest-based landscapes. They are voluntary, broad-based partnerships linking forestry, governments, research, agriculture, mining, indigenous peoples, recreation, and other values and interests within a given landscape. The more than 50 Model Forests around the world make up the IMFN. The Network serves to accelerate progress toward sustainability while balancing economic, environmental, and social values and promoting knowledge sharing.

The AMFI will support the Congo Basin and North African Maghreb regions' ongoing commitment to good governance, human resource and local economic development, and the sustainable management of forest-based landscapes. Assistance will be provided to local, regional and national organizations for initiatives aimed at improving ecological and community sustainability in Model Forests. A recently established African Model Forest Network Secretariat based in Yaoundé, Cameroon, is leading the initiative on the ground, while work in North Africa is linked to both the IMFN Secretariat in Ottawa and the Mediterranean Model Forest Network based in Spain.

Already, collaboration between Canada's Lac-Saint-Jean Model Forest and the two existing sites in Cameroon-Campo Ma'an and Dja & Mpomo has led to technical workshops and exchanges on a number of issues, including how to add value to wood residues (wooden pen project), multi-resource forest inventories and non-timber forest product development. The AMFI is a follow-up from Canada to the Quebec Declaration issued at the Francophonie Summit in October 2008. For more information please contact imfns@imfn.net.

www.nrcan-rncan.gc.ca



IMFNS Director Peter Besseau receives a pen from Dja & Mpomo Model Forest President Célestin Assama Mbongo. The pen is made from locally salvaged wood residues.

Cowater Lands Two Large Contracts with the Millennium Challenge Corporation in Southern Africa

Cowater International, a consulting firm based in Ottawa has recently added to its long list of clients with two large, long term implementation contracts with the Millennium Challenge Corporation to undertake water and sanitation activities in Southern Africa.



Implementation activities are well underway in Mozambique after Cowater signed an agreement with the Millennium Challenge Account (MCA) Mozambique to manage and implement a project that will provide assistance to the National Directorate of Water in support of Mozambique's Rural Water Point Installation Program. As part of this, Cowater will promote effective community participation and education during the rehabilitation and construction of 600 rural water points over a period of approximately four years. This includes preparing technical designs and specifications for water points and

providing supervision and quality control of construction and rehabilitation activities.

In addition, a team has been mobilized for a Cowater-implemented project to help support development of the water sector in Lesotho through the provision of project management, construction supervision, and environmental management of water supply and sanitation projects over the next four years. Funded by the United States through the Millennium Challenge Corporation and reporting to MCA-Lesotho, Cowater's team will assist staff of the Department of Rural Water Services of the Kingdom of Lesotho in the construction and rehabilitation of 250 water supply systems and approximately 30,000 VIP latrines.

These projects build on Cowater's 25 years of success in Africa and further demonstrate Cowater's commitment to African development.

www.cowater.com

Major Transactions for Cordiant

Recent transactions by Cordiant Capital in Africa include Zain (Celtel) Ghana, Kosmos Energy in Ghana, Helios Towers in Nigeria, and Real People in South Africa. In July 2009, Cordiant was a member of the US\$160m financing consortium to Zain (Celtel) Ghana to fund the construction and operation of its greenfield mobile network. Cordiant has also completed similar financings for Celtel in Democratic Republic of Congo, Madagascar, Malawi, Sierra Leone, and Uganda. In July, Cordiant was also part of the US\$750m financing consortium for Kosmos Energy, to fund the development and production of the offshore oilfield Jubilee Field Phase I. In November, Cordiant expects to close its financing as part of the US\$351m funding to Helios Towers for its network expansion of 1,220 sites led by the IFC. Helios Towers is a Nigerian provider of mobile telecommunications tower infrastructure owned by Helios Partners LLP, a leading pan-African private equity fund.

In September, David Creighton, Cordiant's President and CEO, was named Business Person of the Year by the Canada - South Africa Chamber of Commerce. Lisa Lambie joined Cordiant as a Managing Director with over 15 years of experience in origination, structuring, and capital markets execution in the emerging and developing markets and was nominated and voted one of the top 10 rising stars in Africa by the Brookleigh market survey Dec. 2009. Prior to joining Cordiant, Lisa was at Barclays/ABSA Capital in Emerging Markets Structuring and Head of Distribution for Sub-Saharan Africa across debt and equity. Her responsibilities at Cordiant include oversight of Cordiant's private equity fund Canada Investment Fund for Africa (CIFA) and investments; board positions include Canadian Council for Africa, and Mecene Investments (a pan-African private equity fund based in Johannesburg)."

Cordiant Capital to Manage New Infrastructure Crisis Facility Debt Pool

Unique Arrangement Addresses Emerging Market Infrastructure Liquidity Crisis

Montreal (Canada), December 1, 2009 - Cordiant Capital Inc. ("Cordiant"), a leading manager of emerging market private sector investments, announced today that it has signed an agreement to manage the newly created Infrastructure Crisis Facility Debt Pool ("ICF Debt Pool") launched at the annual meeting of the World Bank Group in October. Cordiant was chosen following a competitive selection process involving financial institutions from around the world.

"New opportunities are arising in emerging markets as a result of the global liquidity crisis, which has caused a significant vacuum in the

financing of new infrastructure projects," said David Creighton, President and Chief Executive Officer of Montreal-based Cordiant. "As manager of the ICF Debt Pool, Cordiant will enable vital support to promising infrastructure projects in emerging countries by ensuring they are financed on a timely basis, and on commercial terms. This role places us in a truly unique position to access deal flow and bring together public and private money to fund those projects.

"Cordiant has proven expertise in emerging markets, having funded and managed 43 infrastructure investments in the past decade, along with more than 150 company investments. We have been investing alongside international financial institutions ("IFIs") on individual transactions since our inception in 1999. Cordiant's unique relationships with IFIs enable us to benefit from a broad range of carefully selected deals not otherwise available to private investors. As manager of the ICF Debt Pool, we will have access to very attractive, high quality infrastructure investment opportunities in emerging countries that offer strong financial returns and are developmentally sustainable," Mr. Creighton continued.

Speaking on behalf of the ICF Debt Pool Board, Chairman Andrew Bainbridge said: "We are delighted to have selected Cordiant following a rigorous tendering process. Their commitment to the ICF Debt Pool has been very clear to the Board and, combined with their existing emerging markets expertise, gives us great confidence that we will be able to act at speed to identify and support worthy projects."

Sustainability is a key ingredient in every Cordiant project. Since inception, Cordiant has integrated environmental, social and governance screening into its existing investment analysis. Cordiant is a signatory of the UN Principles for Responsible Investment.

The Infrastructure Crisis Facility directly addresses the continuing liquidity crisis in emerging market infrastructure financing caused by the withdrawal of major commercial financial institutions from emerging markets during the global financial crisis as they continue to re-focus their lending activities on their home markets.

Sovereign Development Institutions Participating in the Facility. To date, the Infrastructure Crisis Facility has mobilized over US\$4 billion from international financial and development institutions. The setting up of the ICF Debt Pool has been supported by the German Government, which is providing a €70 million interest subsidy and US\$11 million equity participation. Under a guarantee of the German Government, KfW Entwicklungsbank has set aside €500 million for the ICF Debt Pool and Proparco, the French Investment and Promotions Company for Economic Cooperation has pledged €200 million. KfW's daughter company DEG has earmarked US\$400 million for co-financing opportunities, Proparco €800 million and the European Investment Bank (EIB) has committed €1 billion.

In keeping with its primary business of offering emerging market investments to pension funds, Cordiant will also offer pension fund investors the opportunity to co-invest alongside the ICF Debt Pool in individual projects.

www.cordiantcap.com

DID Honoured by Forum Africa

The organization received the Business Award for Capacity Building in Africa

It was before an audience of business leaders and diplomats, and in the presence of His Excellency Alpha Oumar Konaré, former president of Mali and former Chairperson of the Commission of the African Union, that Développement international Desjardins (DID)

 received the Business Award for Capacity Building in Africa.

This prestigious award was presented to DID at the gala dinner that concluded the first day of the fourth edition of Forum Africa, held October 5, 6 and 7 in Montreal. The award represents public recognition of the exceptional work that the Desjardins Group has been carrying out through its subsidiary DID for nearly 40 years in over twenty countries in Africa.

By offering its expertise in microfinance and support for the creation, development and strengthening of local financial institutions, DID provides thousands of Africans with access to financial products and services. These products and services enable them to better manage their savings, start-up businesses, and in so doing improve their standard of living.



Serge Gosselin, Director for Market Development at Développement international Desjardins and His Excellency Alpha Oumar Konaré, former president of Mali and former Chairperson of the Commission of the African Union

Having contributed to many DID projects in Africa, Serge Gosselin, Director for Market Development at Développement international Desjardins, was honoured by this recognition. "Desjardins has a special attachment to Africa and we are very pleased to see that the projects we have undertaken there are recognized both in Africa and here," he stated upon receiving the award.

www.did.qc.ca

Four Engineers from the École De Technologie Supérieure Built the First Conditioning Center of Medicinal Plants in DRC Partnership with the BDA Foundation

About 10 months ago, at the École de Technologie Supérieure of Montreal, four students of different specializations were combined to form the Student Program for International Cooperation (PRECI) 2009. After several months of hard work, concept designs, fundraising campaign to raise \$ 50,000 and all the logistics of the project, they

arrived in the Democratic Republic of Congo to build the first conditioning center for medicinal plants in partnership with the Biotechnology Foundation Sustainable Development in Africa (BDA) and WWF Congo. For 3 months, they live in the Luki Bas-Congo Biosphere Reserve and went onsite every day to take part in the work.

To optimize the construction, they directed and supervised local staff, for the 4 months to construct a building of 230 m², which is not much! They have now strong ties with the local communities' populations and have adapted well to the Congolese culture. They live 24/7 with each other in a house near the site. The PRECI 2009 project will allow eco-entrepreneurs trained by BDA Foundation to assimilate the process of treating plants to meet the criteria for industrial quality control of cosmetic, food and pharmaceuticals. Plants that have received a good treatment before being exported can obtain greater profits. In this manner we can develop a new local business sector. Our four PRECI engineers will return in January to resume their studies. They all have a multicultural background and considerable experience have a unique experience in the DRC. Congratulations to the PRECI team for there good work!



www.fondationbda.org



The PRECI team at their worksite in the Democratic Republic of Congo

Putting the Government of Canada Behind Your Export Sale

CCC/Orenda Aerospace Corporation wins \$185M contract in Ghana

Orenda Aerospace Corporation, a division of Magellan Aerospace Limited, in partnership with the Canadian Commercial Corporation (CCC) entered into a contract on 17th December 2008 with the Government of the Republic of Ghana acting through its Minister of Energy for a \$185M power project.



CCC received approval to proceed in early November 2009 and over

the next two years, Orenda, under CCC contract, will provide a turnkey electric power generation plant in Takoradi, Ghana.

Alongside CCC's government-to-government contracting service, this project is being financed by Société Générale (Canada), with credit insurance from EDC.

Trusted around the world for more than 60 years, CCC is Canada's international contracting and procurement agency. CCC collaborates with Canadian exporters to market and secure international business with foreign government buyers. Annually, we manage more than \$1.5 billion of export contracts across six continents.

By working with CCC, Canadian exporters can take advantage of expedited access to foreign government opportunities through our government-to-government contracting services. If you are pursuing a sale to a foreign government, at any level, then contact CCC.

CollaborativeCredibleCompetitive@ccc.ca

Toll-free in Canada & US at 1-800-748-8191

50 O'Connor Street, 11th floor, Ottawa, Ontario, K1A 0S6

T: (613) 996-0034 / F: (613) 995-2121

www.ccc.ca

In Memoriam

Gerry Podersky-Cannon (1945-2009)

CCAfrica suffered a tremendous loss in 2009 with the passing of Gerry Podersky-Cannon after a valiant battle with lymphoma. Gerry was an original member of the Western Canadian business group, Africa Direct West (ADW), established in 2000. Based in Vancouver, his firm, Canafra, focused mostly on developing business opportunities in Tanzania and represented just one of the many firms and organizations Gerry spearheaded. He was active in federal politics in BC and appointed to the senate of the University of British Columbia as well as its Alumni Association. After ADW and other organizations came together to create CCAfrica in 2002, Gerry emerged as a strong Western voice on the board and served for many years on the Executive Committee, first as Treasurer and later as Vice-Chair. He volunteered his time generously to CCAfrica activities and initiatives, both in BC and nationally. CCAfrica will surely miss Gerry, and our thoughts go out to his family and friends.



ACCC responds to skills crisis

The Association of Canadian Community Colleges (ACCC) is responding to a skills crisis in Mozambique, Senegal and Tanzania. With funding from the Canadian International Development Agency



(CIDA), ACCC is implementing a multi-year "Education for Employment" program that will better align training to employment

needs, produce more graduates to fill the skills gap, and contribute to economic development in these countries.

Employers in the three countries have identified a mismatch between the training provided by technical and vocational institutions and the needs of the labour market. Each country has identified key economic sectors with a lack of skilled workers: tourism, mining, fisheries, food processing and construction in Mozambique; ports and maritime activities, food processing, construction and public works in Senegal; and, tourism, mining and agriculture in Tanzania.

Through partnerships between institutions in the three countries and ACCC-member colleges and institutes, competency-based programs will be developed based on needs identified by local employers. Strong links between the vocational and technical institutions and employers in the community are the cornerstone to successful demand-driven programs, so local employers will be engaged in program advisory committees to provide input into the training programs to ensure industry needs are met. Canadian companies working in these countries will be invited to participate in the advisory committees and contribute to strengthening the capacity of institutions to prepare workers for employment - a win-win situation for all involved.

In addition to diploma and certificate programs, institutions will develop the capacity to design tailor-made courses that respond to specific needs identified by local employers or small-scale entrepreneurs in the community. The Education for Employment program will also support reforms within each of the three countries' ministries for technical and vocational education and training, to ensure that training better responds to local labour market needs.

In Canada, ACCC member colleges, institutes, Cégeps, polytechnics and university colleges are recognized as the labour market trainers of choice. They are integrally aligned with employers' needs, and over 90 percent of students find employment within six months of graduation. In their initial visits to Canada, ministry officials from Mozambique, Senegal and Tanzania recognized the achievements of Canadian colleges and institutes and are enthusiastic about working with ACCC and its member institutions to support educational reform and address the skills crisis in their countries.

For more information, contact:

Marie-Josée Fortin

Director, International Partnerships

613-746-2222 ext. 3137

mjfortin@acc.ca

www.acc.ca

New African Ambassadors to Canada

Comoros



His Excellency Mohamed Toihiri
Ambassador-designate of the Union
of the Comoros

Sgt Serge Gouin, Rideau Hall

Zambia



His Excellency Dr. Nevers Mumba
High Commissioner-designate for
the Republic of Zambia

MCpl Jean-François Néron, Rideau Hall

Diplomatic Appointments in Africa

Michèle Lévesque, Ambassador to the Federal Democratic Republic of Ethiopia

Michèle Lévesque (Dipl. [Social Sciences], Jonquière CÉGEP, 1972; BA [Arts], University of Ottawa, 1975) joined the Canadian International Development Agency (CIDA) in 1984. Before that, she worked with the International Development Research Centre from 1977 to 1979, and with the United Nations in New York from 1981 to 1983. With CIDA, Ms. Lévesque served in the International Non-Governmental Organizations Division and the Multilateral Cooperation Division, where she focused on issues related to the UN and La Francophonie. In 1988, she was seconded to the Privy Council Office, where she served in the Government Operations and Work Relations Secretariat, as well as the Foreign and Defence Affairs Secretariat. Returning to CIDA in 1991, Ms. Lévesque supervised consultations on the agency's management examination. From 1992 to 1998, she served as director and, subsequently, director general of the International Humanitarian Assistance Division. In 1998, she was named Canada's ambassador to Senegal, a post she occupied until 2001. Upon her return to Canada, she worked as undersecretary of the Policy, Program and Protocol Branch with the Office of the Governor General, before being appointed ambassador to Côte d'Ivoire. Most recently, she served as ambassador to Morocco. Ms. Lévesque succeeds Janet Graham.

Jean-Carol Pelletier, High Commissioner to the Republic of Cameroon

Jean-Carol Pelletier first joined the Department of External Affairs and International Trade in 1990 as an embassy counsellor in Kinshasa, in Zaire (now the Democratic Republic of Congo), accredited to Rwanda, Burundi and Congo. In 1997, Mr. Pelletier served again as an embassy counsellor in the Democratic Republic of Congo and, in 2004, in Burkina Faso, for the Francophonie Summit. In Ottawa, he has held a number of positions in the Francophone Africa Division's trade section and Passport Canada. In 1980, Mr. Pelletier began his international work as chief executive officer of a public logging corporation in Zaire. He has had a number of senior-level appointments in both the private and public sector as a manager and adviser. He and his spouse have one child. Mr. Pelletier succeeds Jean-Pierre Lavoie.

Ariel Delouya, Ambassador to the Republic of Tunisia

Ariel Delouya (BA [Political Science], McGill University, 1984; MA [International Relations], Carleton University, 1992) joined the Department of External Affairs and International Trade in 1986. He served abroad in Ankara from 1987 to 1989 and in Washington, D.C., from 2002 to 2006, where he was minister-counsellor (Congressional Relations and Legal Affairs). In Ottawa, Mr. Delouya has held a number of positions, including departmental spokesperson with the Media Relations Office and deputy director of the International Economic Relations and Summits Division, where he was responsible for G8 summits. From 1998 to 2002, Mr. Delouya was on secondment to the Privy Council Office, first as foreign policy advisor in the Foreign and Defence Policy Secretariat from 1998 to 2000, and then as chief of staff to the Clerk of the Privy Council from 2000 to 2002. He is currently director of the Policy Research Division with Foreign Affairs and International Trade Canada. Mr. Delouya is married to Sarah Meyer, and they have 12-year-old twin boys. Mr. Delouya succeeds Bruno Picard.

Denis Kingsley, High Commissioner to the Federal Republic of Nigeria

Denis Kingsley (BComm, University of Ottawa, 1980) began his career in the public service in 1982. He has since worked with various agencies and departments, such as the Treasury Board Secretariat, the Canada Customs and Revenue Agency, the Transportation Safety Board, the Immigration and Refugee Board and the Canadian International Development Agency (CIDA), where he was director general responsible for the Sahel and Côte d'Ivoire Program, Africa and Middle East Branch. In 2003, he was named vice-president of CIDA's Human Resources and Corporate Services Branch, which included the role of chief financial officer for the Agency and a seat on its Executive Committee. He is currently high commissioner to Jamaica. He and his wife, Jo-Ann, have two daughters, Julie and Marie-Andrée. Mr. Kingsley succeeds Caroline Chrétien.

Sandra McCardell, Ambassador to the Socialist People's Libyan Arab Jamahiriya

Sandra McCardell (BA, University of Alberta, 1991) joined the Department of External Affairs and International Trade in 1992. She undertook a year of Arabic language studies in Egypt and was subsequently posted to the Canadian Embassy in Israel. In her next position overseas, Ms. McCardell worked as political advisor at the Office of the High Representative in Bosnia and Herzegovina. Her most recent assignment was as political counsellor at the Canadian Embassy in Lebanon. In Ottawa, Ms. McCardell has held a number of positions, including director of the Executive Assignments Unit and, most recently, director of the Partnerships Division of the Invest in Canada Bureau. Ms. McCardell is married to Edis Zagorac and has three children. She succeeds Haig Sarafian.

CIDA INC Becomes DFAIT INC

- (con't from page 1) ♦ Support for the preparation of feasibility studies for public sector contracts will be eliminated (formerly the professional services feasibility studies mechanism). However, professional services firms will continue to have full access to the program as investors in infrastructure projects.
- ♦ Support for the adaptation and demonstration of proven technologies will be introduced.
 - ♦ Support will be provided for a wider range of activities aimed at enhancing the long-term sustainability of an investment (eg. local supply chain initiatives, energy efficiency measures, etc.).
 - ♦ Restrictions on the extractive and nuclear sectors will be clarified (or eliminated).
 - ♦ Projects in China, Mexico, Malaysia, and Thailand will once again

be eligible.

- ♦ Support will be categorized into 4 phases to better reflect the stages of the investment cycle.
- ♦ A service standard of 40 working days from submission of a completed application to approval will be introduced.

The CIDA-INC program will remain in operation until the latter part of December 2009. Deadlines for new proposals have been established in order to manage the transition to DFAIT (see CIDA-INC website for more details).

Once again we want to say that CCAfrica is very pleased of this great initiative and of the nuances applied to the program. We wish that it will benefit Canadian companies willing to do business in Africa and that it will be beneficial and productive for the viability, sustainability and quality of projects.

Phases of Support and Maximum Contribution Levels *

Phase	Activities (illustrative list)	Maximum Contribution			
		Productive Sector	Extractive Sector	Professional Services Contracts	Private Public Infrastructure Projects
1. Commercial Viability Study (50% cost-share)	- Market analysis - Technical Feasibility - Financial Viability - Legal Review	\$ 60,000	N/A	N/A	\$ 500,000
2. Adaptation and Demonstration of Technology (if applicable, 50% cost share)	Adaptation and/or demonstration of a proven technology	\$ 60,000	N/A	N/A	N/A
3. Sustainability (50% cost share)	Environmental Impact Assessment (if necessary) and Mitigation Plan	\$ 70,000	N/A	N/A	\$ 70,000
	Study initiatives that improve the environmental or social (including gender) performance.	\$ 70,000	N/A	N/A	\$ 70,000
	Human resources and training plan	\$ 30,000	N/A	N/A	\$ 30,000
	Local supply chain study	\$ 10,000	N/A	N/A	\$ 10,000
4. Implementation (75% cost share)	Environmental and/or social (including gender) initiatives	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000
	Training	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
	Local supply chain initiatives	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
Results Report (last phase completed, 100% share)	Report to INC on impacts achieved	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000
Total (maximum contribution)		\$ 475,000	\$ 175,000	\$ 175,000	\$ 855,000

* This is a summary table that can be found at the following: www.tradecommissioner.gc.ca/eng/document.jsp?did=97944

Frank Kense - CCAfrica's New VP of Western Canada

(con't from page 3) his belt - the majority in Ghana, a country with which he has a special relationship.

Upon graduation in 1982, the economic downturn was such that universities were no longer hiring (sound familiar now?) and so he turned his attention to other endeavours in the non-profit association management sector. He has been active in that sector ever since. His latest employment has been as regional Director of the Calgary Chapter of the Canada Eurasia Russia Business Association (CERBA) which does very similar activities as CCA but with a focus on the for-

mer Soviet countries of Central Asia.

Frank has continued to teach about Africa sessionally at the University of Alberta since 1984, so he has been able to keep a focus on the developments in that continent. It remains an exciting place!

He is very much looking forward to working on a part time basis with the CCA in the West and is keen to communicate with the members and potential members there. He resides in Edmonton but commutes regularly to Calgary.

IDRC-DFAIT - Tech and Africa



The Department of Foreign Affairs and International Trade and The International Development Research Centre present:

Africa's New Frontier:

Innovation. Technology. Development.

Château Laurier, Ottawa, Canada

February 4-5, 2010

In the 21st century, Africa is emerging as a dynamic and innovative continent. This new Africa boasts a reservoir of young talent, a growing market for cutting-edge technologies, and a source of fresh ideas. New technologies allow entrepreneurs, educators, and health specialists to overcome the old barriers of distance and borders. Citizens and journalists are using innovative tools to hold their public officials accountable. And new practices are resulting in growing agricultural exports and greater food security on the continent. Despite its well-publicized challenges, Africa is a continent of exciting possibilities.

This conference aims to enrich our conversation about Africa, highlighting good news stories from Africa, and drawing on lessons learned, projecting trends, and focusing on the many ways in which Canada-Africa relations support innovation on the continent.

www.idrc.ca

Upcoming African Elections



Guinea - Presidential

Second Round (Postponed)
December 27, 2009

Guinea - Presidential

First Round
January 31, 2010

Togo - Presidential

First Round
February 28, 2010

Guinea - Parliamentary

March 16, 2010

Central African Republic - Presidential and Parliamentary

First Round
March 2010

Madagascar - Parliamentary

March 20, 2010

Sudan - Legislative and Presidential

April 4, 2010

Ethiopia - Parliamentary

May 2010

Profile: Lewis Megaw

*Regional Vice-President
Africa, Europe and Middle East
International Business Development
Export Development Canada*



Lewis Megaw joined Export Development Canada (EDC) in 1998, and has more than 20 years of experience within the financial industry. As Regional Vice-President, Mr. Megaw oversees the Group's activities in the Africa, Europe and Middle East regions. The mandate of this Group is to initiate and coordinate the development of EDC's business development strategies in developing and emerging markets; to originate transaction leads through relationship development and networking with foreign accounts; facilitate transactions as EDC's interface with counterparties in developing markets; provide enhanced market intelligence to help realize business opportunities; and, heighten EDC's profile relating to developing markets through representational activities.

Before assuming his current position, Mr. Megaw was Account Manager for EDC's Winnipeg Office and Vice-President of Sales for the Ontario Region and most recently the Vice President of Light Manufacturing.

Profile: Patricia Bentolila

*Chief Representative, Africa
International Business Development
Export Development Canada*



Ms. Bentolila joined Export Development Canada (EDC) in August, 2009 as Chief Representative, Africa. She started her financial career at BNP Paribas in 1998 as Credit Analyst and held several positions in Corporate Banking and Project Finance in Montreal and Paris. Prior to that, she worked as a Biomedical and Project Engineer in a major Montreal Hospital.

Ms. Bentolila holds an MBA from HEC Montréal and completed a Bachelor in Electrical Engineering as well as a Master in Biomedical Engineering at Polytechnique Montréal.



www.edc.ca



Data & Scientific Inc.

Data & Scientific Inc. 1989, based in Toronto, Canada, is an independent software vendor and a provider of application development and maintenance, software implementation training and IT management services.

The company's vertical market software products are to be found among medium to large size leading companies in the Government, Banking, Telecommunications and Petro-Chemical Industries in North America, Europe, Middle East and African markets.

The company has solutions for investment and educational institutions software and services including:

- Oracle E-Business Suite Consulting Services
- Oracle E-Business Suite Implementation and Training
- Human Resource Management and Payroll Software
- Software Managing Investment, Stocks and Bonds
- Network and Database Security Services

www.datasci.net

Dave Deepak

Deepak has a long-standing interest in Africa and business issues on the continent. He was born in East Africa prior to studying at McGill University and the Cass Business School. He has worked with the Corporate & Investment Banking divisions of Barclays Bank, UBS and Standard Chartered in London, Johannesburg and Dubai as well as running a private consultancy, Riverside Capital.

Deepak's areas of interest in his career focused on Debt and Structured Finance through Loans, Project Finance and Subordinated Debt to Mining, Energy, Telecoms, Real Estate and Financial Institutions across Africa and Middle East. He worked closely with Retail and Consumer Goods firms and was involved in pioneering transactions with several Sovereigns. Having managed teams of various backgrounds he appreciates the diverse and fluid nature of the cultural background to succeeding in Africa.

A recent focus has been on Private Equity work such as Fund Structuring, Investment targeting and Portfolio Risk Management. Underpinning this is a network across the continent ranging from regulators, Government officials and corporate decision makers to journalists and advocacy groups. Prior to Africa and Middle East, Deepak worked on Global Multinationals Credit Risk as well as Derivatives Risk in London.



École nationale d'administration (ENAP)

At the end of the 1970s, ENAP became involved in international cooperation and has continually increased its contribution to reflections on, and the evolution of, public administration.

The School's experience is based on :

- the successful completion of a multitude of major projects in the field of international cooperation, particularly over the past 25 years

- interventions in some thirty countries in Africa, Asia, Europe and the Americas

- the training of more than 1000 trainers or managers who took one of our international programs

Over the years, ENAP has become an ideal partner :

- for training public managers from developing countries, at the municipal, provincial, state or national level

- for advising and guiding schools of management and training institutions in the development of custom-designed programs in public management

- for advising the governments of developing countries regarding governance and public-sector reform

www.enap.ca



Joli-Cœur Lacasse

Mr. Pierre Chauvette, partner of the law firm Joli-Coeur Lacasse, is pleased to announce the firm's association with Lawyers Associated Worldwide (LAW). This additional international membership will broaden and strengthen the range of services offered by Joli-Coeur Lacasse, notably in other Canadian provinces as well as in the United States.

The LAW association brings together law firms situated in more than one hundred cities worldwide. A LAW membership enables member firms to satisfy the legal needs of their clients that seek to develop their operations in new worldwide markets.

The benefits of this new association, when added to the benefits already afforded by Joli-Coeur Lacasse's fifteen-year membership to the Pannone Law Group, adds to the firm's offer of efficient and personalized legal services on a national and international level.

Source : Louise Clément, MBA

Communications manager

T | 514 | 871 | 2800

louise.clement@jolicoeurlacasse.com

www.jolicoeurlacasse.com



Our mission

Since 1967, the firm Mecaniflo works in the sectors of mechanical processes. To listen to our clients and meet their expectations while respecting our criteria of quality, are the rules on which our mission has been based.

Our quality policy

Our quality management system is planned to ensure the respect of the products realization processes. The principal objective of our quality system is to constantly improve ourselves.

Our specialises

- Agri-food industry
- Institutional
- Municipal
- Petrochemical
- Pharmaceutical
- Steel and welding
- Textile
- Various processes
- Wood and drying

www.mecaniflo.com



TMS International is acting as manager / general contractor and specializes in the manufacture and installation of light steel walls, structural steel and roof truss. These products are destined for markets in residential construction, multi residential, commercial and industrial.

Our objective in collaboration long-term business partners with Cameroonians is to develop projects with home construction financing methods and techniques of construction of Canadian-inspired, tailored to local conditions, integrating human and natural resources Cameroon, to facilitate access to private property to all Cameroonians.

The first stage of this project is to build in Cameroon, on land provided by the Credit foncier of Cameroun, in downtown Yaounde, four model homes financed by the Credit foncier of Cameroun. The construction of this village T.M.S. International serve not only offices, but especially to know the quality of Canadian products, technologies used, speed and duration of the work. These prototypes could be integrated into an overall project under Phase II, upon acceptance by the public and the authorities in Cameroon.

In this second step is to integrate our prototype into an overall project to consolidate about 1,000 houses in Yaounde and possibly in different cities of Cameroon is Douala, Bafoussam Sangmelima, Ngaoundere, etc..

www.techno-murs.com

Promo Invest International

From science... to solutions... to actions

Invest in Africa

Water - Environmental Forestry Infrastructure

The group Promo-Invest International is a Canadian company founded in 2003 and composed of a multidisciplinary team that specializes in consulting, water treatment training and research financing and investment to execute small, medium and large projects.

Water is life ...

Our dream is that every African country gets access to clean water within a reasonable time.

Our ambition is to help African countries to get there.

Water is a precious resource. Its management requires investment and expertise. Canadian companies, Promo-Invest partners, has a worldwide reputation in this field. They are willing to share their knowledge with everyone.

WNL Development Solutions Ltd.



WNL Development Solutions (WNL)

WNL Development Solutions (WNL) is a multi-discipline consulting firm focused on projects in developing countries, particularly West Africa. The company is owned by its Canadian and African Directors and Senior Managers.

WNL provides Engineering Services on infrastructure development projects and Management Consulting Services to water and power utilities to assist them with improving their operations.

WNL has worked in Africa for almost 20 years and has completed assignments in locations ranging from remote villages to large urban centres. Most of the projects we have executed have been large multi-year, multi-discipline projects, financed by international development agencies or foreign governments. Many of our senior personnel have several years of prior experience at senior and ownership levels with large, multinational consulting firms. Our employees and senior associates have executed projects in 20 countries.

www.wnlds.com

Positioning Canada for the Africa of 2015

A Seminar on “Positioning Canada for Africa 2015” organized by the Africa Study Group of the Canadian International Council’s National Capital Branch (CIC-NCB) was held in Ottawa on Wednesday November 18, 2009. The Seminar is one of a series organized by the CIC-NCB prior to a public conference scheduled for January 21-22, 2010 on “The World in 2015: Implications for Canada’s Foreign Policy”.



The Seminar was held under Chatham House rules was attended by a highly accomplished panel of some 50 Canadian, African and international invitees, representing a diversity of fields of knowledge and practical experience with respect to Africa. In his introductory remarks the Chair of the Seminar, Peter Kieran, President and CEO of CPCS Transcom and a former Chair of the Canadian Council on Africa (CCAfrica), outlined the purpose as being to gain a better understanding of where Africa is headed, and particularly, to consider what other countries are doing, and why, as a guide to Canadian action for 2015.

Key speakers included Olayemi Akapo, Consultant, Global Trust Sarl, Bénin, as Keynote Speaker and Stephen Hayes, CEO and President of the Washington-based Corporate Council on Africa (CCA). Other speakers included Francois Arsenault, former Canadian Executive Director, African Development Bank; Gerry Barry, President-CEO, Canadian Council for International Co-Operation; Robert Blackburn, Senior Vice President, SNC-Lavalin International; Lucien Bradet, President, CCAfrica, and an invaluable Member of the Organizaing Committee for this Seminar; Andrew McAlister, President, McAlister Consulting Corporation; and Salomon Samen, Economist, World Bank Institute.



Olayemi Akapo, Global Trust SARL

Stimulated by Dr. Akapo’s assessment growing opportunities for African development, the discussion among the participants was vigorous and rewarding. The overall perception emerging was that it would be to the benefit of both Canadians and Africans if Canada’s engagement with Africa were to increase beyond present levels, with public-private partnerships playing a greater role in the Canada-Africa relationship. Canada’s public policies (aid, trade and investment, security, and diplomacy) could then be better tailored to each country by working with African counterparts in support of specific mutually agreed development goals for each country, and encouraging effective linkages across policy domains.



Stephen Hayes, Corporate Council on Africa

Stephen Hayes underlined the US Government’s view that the future of Africa matters to US progress and prosperity. This was signaled by Secretary of State Hillary Clinton at the 2009 U.S.-Africa Business Summit hosted by CCA, where she emphasized the new Administration’s shift in policies involving greater government partnership with business and civil society.

A Report of the Seminar and copies of the Speaker’s presentations will be posted on the CIC website (ottawa@canadianinternational-council.org) in early January in the lead-up period to the CIC-NCB Conference on the World in 2015. Those with a particular interest in Africa are encouraged to participate in this Conference and share their views as various policy courses for Canada are examined and to assist in raising Canada’s awareness about the growing opportunities for development in Africa, and the best approaches for the international community to take in preventing and addressing future trouble spots in a vibrant Africa .

www.canadianinternationalcouncil.org

Official opening of La Maison de l'Afrique in Montreal

"Africa needed a space in Montreal", says Mariam Sy Diawara President of the House of Africa Mandingo, as it already has in other cities around the world. After five years of preparation and one year of work on the ground, it is a reality: Africa has in own place in Montreal and the House of Africa has officially opened its doors last month. This place has been created to make known, and make lives Africa.

Specifically, the House of Africa Mandingo is multiple spaces that have different utilities; large room with glass for receptions and exhibitions, a small shop offering traditional African hand-craft, a coffee shop, a library for meetings, discussions and projections and adjacent to the house, a lovely terrace that will be opened next summer. Africa House simply refers to offer a little piece of Africa land in Montreal.

Pour information/For information:
Maison de l'Afrique - Mandingo



Mme Mariam Sy Diawara, Présidente de la Maison de l'Afrique en compagnie de membres du corps diplomatique africain et de la Diaspora.

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Montréal, Québec H2S 2T8
Tél: 514-875-7710 | Fax: 514-875-8786

Forum Africa 2009

4th edition of Forum Africa at Montreal's Fairmont Queen Elizabeth Hotel, from October 5 to 7 Mission accomplished!



Montreal, October 8, 2009 - Once again, FORUM AFRICA lived up to expectations with a 4th edition that proved a most rewarding business gathering! Organized by Afrique Expansion Magazine in collaboration with the African Business Roundtable (ABR) and the Canadian Council on Africa (CCAfrica), the biennial event drew some 300 participants, including entrepreneurs, political figures and private- and public-sector CEOs, who participated in various panels and activities under the theme "Investment and Partnership for Sustainable Development in Africa."

The 4th edition was marked by the presence of a distinguished guest, H.E. Alpha Oumar Konaré, former President of Mali and former Chairperson of the African Union Commission, who captivated the audience during a conference luncheon, receiving three enthusiastic ovations. An exceptionally gifted orator, Mr. Konaré spoke with passion and conviction of "his" Africa, which he dreams of seeing united as one federation so that it is recognized at its full worth and takes its rightful place in the global economy. "Africa must be united. Before becoming integrated into the rest of the world, Africa must be better integrated within itself," said the founder of the Movement for the United States of Africa.

Another noteworthy guest was international trade expert the Honourable Pierre Pettigrew. Formerly Canada's International Trade Minister and Foreign Affairs Minister, Mr. Pettigrew reminded a conference luncheon audience of Canada's credibility on the world stage and the good relations it has enjoyed with Africa since 1945. At a time when many countries court the continent in pursuit of business interests, Mr. Pettigrew insisted that it was in Canada's best interests to maintain its privileged standing in Africa and to multiply its partnerships and investment with the latter. He emphasized that African immigrants are a precious resource for Canada from an economic, demographic and cultural perspective and that they build "human bridges between the continent and their host country."

We will be waiting with avid attention to the next edition after this great success.

www.forumafrikanada.com



Carole Asselin; Marie-France Lebreton and Amina Greba

Afrique Canada.tv

AfriqueCanada.tv, a new media role player as a free and multi-sector web TV, already positions itself like a real turntable with documentaries and interviews relating events and issues involving



our country and the African continent. A careful and serious content, actors carefully selected and a real desire of providing quality of information content about Africa and Canada are certainly the foundation for this young organization.

CCAfrica is proud to be involved in its dynamic by involving them in the conference The New Africa, including eight very interesting interviews scheduled and some already available in the "Focus" section of the website. We strongly encourage you to check their website and we wish them a long and constructive future.

You can follow AfriqueCanada.tv on the web

www.afriquecanada.tv

CHUO/CCAfrica

CCAfrica is pleased to announce that CCAfrica and the community radio from the University of Ottawa, CHUO (FM89.1) have begun a constructive cooperation from the conference that we hope will last



for long. Following its successful collaboration and coverage of the New Africa conference, with some very interesting interviews, CHUO and CCAfrica have decided to take further their relationship. Florestan Fillon, project manager at the Canadian Council for Africa and possibly other members of CCAfrica and

the world of Canada-Africa, will appear every two weeks, Wednesday morning on the issue Jambo, one of several programs covering the African continent and addressing the African Diaspora community in Ottawa and surrounding areas. A collaboration that has already started with a few interesting discussions in the last few weeks, last one being a China, India and Africa segment with guest Diane Obam Dallaire.

www.chuo.fm

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- Affutjob
- Africa Gold Group Inc.
- Afrique Expansion Mag
- Agriteam Canada Consulting Ltd.
- Aksa Management Ltd.
- Algonquin College
- Alliance Agricole (CECI - Socodevi - UPA - DI)
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- Canada Mortgage & Housing Corporation
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